

# ECTA

EUROPEAN CUTTING TOOLS ASSOCIATION



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The name of the Association is the

„European Cutting Tools Association“.

The accepted abbreviation is “ECTA”

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# Co-operation

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The associations of cutting tools manufacturers in Europe have decided to co-operate within the framework of ECTA. They have agreed to operate as a mutual agreement between each Member and every other Member of ECTA



# AIMS (1)

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The principal aim of ECTA is to act as the central organization for furthering the interests of all European cutting tool manufacturing and to take action which may be considered necessary in the interest of the industry and members, including:

...

## AIMS (2)

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- Arranging meetings between Manufacturers
- Providing a forum for the exchange of views
- Studying technical problems that are common to the industry
- Placing before Official Organisations the views of the industry
- Providing statistical information
- Promoting a good image for the industry

# Members



EUROPEAN CUTTING TOOLS ASSOCIATION

	France	Symop
	Germany	VDMA
	Great Britain	The British Hardmetal and Engineers' Cutting Tool Association
	Israel	Hanita
	Italy	UCIMU
	Netherlands	Jabro Tools
	Spain	AMT
	Sweden	
	Switzerland	SWISSMEM

# ECTA Officials



EUROPEAN CUTTING TOOLS ASSOCIATION

President: Alexandre Fernandez i Grau (Spain)  
Vice President: Thomas Nägelin (Switzerland)  
General Secretary: Dr. Wolfgang Sengebusch (Germany)

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# Annual Conferences (1)

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2011	Valencia, Spain
2010	Stuttgart, Germany
2009	Milano, Italy
2008	Stuttgart, Germany
2007*	San Sebastian, Spain
2006	Monteriggioni-Siena, Italy
2005	Lucerne, Switzerland
2004*	Orlando, Florida
2003	Dresden, Germany
2002	Wien, Austria
2001*	Edinburgh, Scotland
2000	Barcelona, Spain

\*) joint conference together with America  
and Asia - World Cutting Tool Conference -

# Annual Conferences (2)

## presentations (examples)

- Selling successfully – Learning from the Best: Successful in Selling and Price Negotiations
- Machinability of new Alloys
- Globally successful with Knowledge Transfer Networks
- Tools Performance Indicator (Exploitation of Tools Performance)
- Future of Automotive Industries (Regions, Models, Technical Developments)
- Future Processing Technologies – End of Cutting Tools?
- Assessment of the world market for cutting tools and its regional structure
- The development of the raw material markets and their influence on the tool industry
- International tool standardisation (e.g. argumentation against the inclusion of performance data in ISO standards)
- Strategies of company financing
- New materials for tools
- Experiences when building up branches and joint ventures overseas